

GUARANTY GAZETTE



"Through our integrity, attitude, and teamwork we deliver premium care. "We don't just sell fun, we *Guaranty* it!" —Guaranty's Mission Statement

WELCOME ABOARD

by Michelle Jeter, Office of Human Resources

New to the *Guaranty Difference* Team are:

Sales Teams

Jack Wertz (Gilroy)

Service Teams

Tessa Chapman (Gilroy-Parts)

Francisco Delgado (Gilroy) 3840

THANK YOU!

Editor

What an outstanding response by Guaranty employees to the annual holiday food collection by Food for Lane County. Thanks for caring and sharing!



HEALTHY HABITS

by Michelle Jeter, Office of Human Resources

Under your medical benefit, you will find a section called Community Wellness. This section is designed so that you can educate yourself and actively participate in your health care. Wellness topics usually include, but are not limited to pain management; maternity fitness and education, newborn care, parenting skills, stress management, smoking cessation, nutrition and healthy heart exercises. The cost is subject to a \$250 calendar year maximum, but does cover classes offered through your local preferred provider hospital and the printed materials required for the class.

For more information regarding this wellness program, contact LifeWise at 1-800-766-2460 or Human Resources. So stay happy, healthy, and wise.

□ From the desk of Jim Hanly

EMPLOYEE SPOTLIGHT



Damon Rapozo
Guaranty RV Centers
Salesperson of the Year

Well as many of you have often heard...records are made to be broken. We see it in competition every year. Mr. Rapozo didn't just break the all time RV Sales Record... he SHATTERED it. He was responsible for \$15,115,384.95 in sales last year for us! RV salespeople have a system that ranks each salesperson by what they earn. The previous best was 725,400 set back in 1996. Rapozo's point total for 2003 was an astonishing 1,011,500.

In addition to this achievement, Country Coach recently announced that Mr. Rapozo was the top salesperson in North America for 2003. This is the third consecutive year Damon has achieved this very distinguished pinnacle.

We thank you Mr. Rapozo, for your great contribution to our company. We thank you for your true professionalism and outstanding work ethic. 3426

DECEMBER SALES LEADERS!

INDIO



BRUCE HAUSER

NEW CARS



MIKE OULLMER

5TH WHEELS



BILL SCOTT

LUXURY RVs



DAMON RAPOZO

NEW TRUCKS



TYLER CHRISTIANCE

COBURG TRAILERS



DON ALLOWAY

FAMILY RVs



DICK PICKETT

USED CARS



CHARLIE CREMEANS

FACTORY OUTLET



GLEN NEWTON

USED TRUCKS



JOHN BROWN

GILROY



JIM EBERHARDT

TRAILERS



JIM LICHENS

*Making the Guaranty
Level Ten difference!*